

Department of  
Financial  
Institutions

Office of  
Credit Unions

2009  
First Quarter  
Financial  
Statistics  
for Wisconsin  
Credit Unions

## Comments on Financial Performance

The disruption in the economy impacts credit unions just like it does every other business in this country. The losses caused by the downturn in the economy have caused the National Credit Union Share Insurance Fund (NCUSIF) to pay unprecedented amounts to protect member share deposits. Since credit unions fund their own insurance and are not eligible for TARP or other funds, a large charge to replenish the fund was levied against their designated insurance fund account. This charge resulted in income statement losses for most credit unions in the first quarter of 2009.

Fortunately, the United States Congress has recognized the burden this charge placed on credit unions and recently passed legislation that allows credit unions to replenish their insurance fund over a period of seven years rather than an immediate replenishment this year. This treatment is similar to how the FDIC manages their insurance fund. Accounting guidance will be issued shortly and the large one-time losses erased. The Office of Credit Unions believes that the accounting changes will be made on the June 30, 2009 financial report. Meanwhile, please note that credit unions in Wisconsin were profitable prior to the NCUSIF charge.

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**COMPARISON STATEMENTS OF CONDITION  
OF WISCONSIN CREDIT UNIONS  
MARCH 31, 2009 and DECEMBER 31, 2008**

	March 31, 2009		December 31, 2008		Increase or Decrease	% Change
<b>Number of Credit Unions</b>	<b>247</b>		<b>250</b>		<b>-3</b>	<b>-1.2%</b>
	<u>AMOUNT</u>	<u>% OF ASSETS</u>	<u>AMOUNT</u>	<u>% OF ASSETS</u>		
<b>ASSETS</b>						
Personal Loans	5,263,493,054	27.9%	5,217,188,487	28.7%	46,304,567	0.9%
Real Estate Loans	9,455,790,177	50.0%	9,525,845,235	52.4%	-70,055,058	-0.7%
Total Loans	<u>14,719,283,231</u>	77.9%	<u>14,743,033,722</u>	81.1%	-23,750,491	-0.2%
Allowance for Loan Losses	<u>137,678,268</u>	0.7%	<u>115,397,708</u>	0.6%	<u>22,280,560</u>	19.3%
Net Loans	14,581,604,963	77.2%	14,627,636,014	80.4%	-46,031,051	-0.3%
Cash	1,573,158,776	8.3%	914,134,974	5.0%	659,023,802	72.1%
Investments	1,661,363,769	8.8%	1,577,181,071	8.7%	84,182,698	5.3%
Fixed Assets	574,090,529	3.0%	544,205,529	3.0%	29,885,000	5.5%
Other Assets	<u>507,778,387</u>	2.7%	<u>519,186,020</u>	2.9%	<u>-11,407,633</u>	-2.2%
TOTAL ASSETS	<u><u>18,897,996,424</u></u>	100.0%	<u><u>18,182,343,608</u></u>	100.0%	<u><u>715,652,816</u></u>	3.9%
<b>LIABILITIES</b>						
Regular Shares	3,538,216,808	18.7%	3,169,272,733	17.4%	368,944,075	11.6%
Share Drafts	2,031,744,263	10.8%	1,979,047,388	10.9%	52,696,875	2.7%
Other Shares & Deposits	<u>10,628,536,131</u>	56.2%	<u>10,057,712,122</u>	55.3%	<u>570,824,009</u>	5.7%
Total Savings	16,198,497,202	85.7%	15,206,032,243	83.6%	992,464,959	6.5%
Notes and Accounts Pay.	907,763,566	4.8%	1,063,350,894	5.8%	-155,587,328	-14.6%
Regular Reserve	804,813,211	4.3%	803,018,294	4.4%	1,794,917	0.2%
Other Reserves	<u>986,922,445</u>	5.2%	<u>1,109,942,177</u>	6.1%	<u>-123,019,732</u>	-11.1%
TOTAL LIABILITIES	<u><u>18,897,996,424</u></u>	100.0%	<u><u>18,182,343,608</u></u>	100.0%	<u><u>715,652,816</u></u>	3.9%

Small statistical errors may exist due to rounding.

**STATEMENT OF INCOME  
FOR WISCONSIN CREDIT UNIONS  
FOR THE PERIOD ENDING MARCH 31, 2009**

	<u>AMOUNT</u>	<u>% OF GROSS INCOME</u>	<u>% OF AVERAGE ASSETS</u>
<b>INCOME</b>			
Interest on Loans	222,681,631	72.43%	4.80%
Less: Interest Refunds	<u>49,480</u>	0.02%	0.00%
Net Interest Income	222,632,151	72.41%	4.80%
Income on Investments	15,390,477	5.01%	0.33%
Other Income	<u>69,427,551</u>	22.58%	1.50%
<b>TOTAL OPERATING INCOME</b>	307,450,179	100.00%	6.63%
<b>ADMINISTRATIVE EXPENSES</b>			
Employee Costs	87,571,065	28.48%	1.89%
Travel and Conference	1,774,364	0.58%	0.04%
Office Occupancy	12,832,826	4.17%	0.28%
General Operations	29,617,043	9.63%	0.64%
Education and Promotion	5,730,722	1.86%	0.12%
Loan Servicing	12,803,695	4.16%	0.28%
Professional Services	10,737,854	3.49%	0.23%
Member Insurance	707,849	0.23%	0.02%
Operating Fees	708,957	0.23%	0.02%
Other Operational Expenses	<u>5,318,830</u>	1.73%	0.11%
<b>TOTAL ADMINISTRATIVE</b>	167,803,205	54.58%	3.62%
Provision for Loan Loss	<u>36,698,016</u>	11.94%	0.79%
<b>TOTAL OPERATING EXPENSES</b>	204,501,221	66.52%	4.41%
<b>COST OF ACQUISITION OF FUNDS</b>			
Dividends Paid on Savings	84,118,804	27.36%	1.81%
Interest on Borrowed Funds	<u>6,209,881</u>	2.02%	0.13%
<b>TOTAL COST OF FUNDS</b>	90,328,685	29.38%	1.95%
<b>TOTAL EXPENSES</b>	294,829,906	95.90%	6.36%
<b>NET OPERATING INCOME</b>	12,620,273	4.10%	0.27%
<b>NON-OPERATING GAIN/LOSS</b>	<u>-957,298</u>	-0.31%	-0.02%
<b>NET INCOME</b>	11,662,975	3.79%	0.25%
<b>NCUSIF STABILIZATION EXPENSE</b>	90,467,011	29.42%	1.95%
<b>NET INCOME (LOSS)</b>	-78,804,036	-25.63%	-1.70%

Small statistical errors may exist due to rounding.

**COMPARISON STATEMENTS OF INCOME  
FOR WISCONSIN CREDIT UNIONS  
FOR THE PERIODS ENDING MARCH 31, 2009 AND MARCH 31, 2008**

	2009		2008	
	AMOUNT	% OF AVERAGE ASSETS	AMOUNT	% OF AVERAGE ASSETS
<b>INCOME</b>				
Interest on Loans	222,681,631	4.80%	226,657,428	5.35%
Less: Interest Refunds	49,480	0.00%	63,234	0.00%
Net Interest Income	222,632,151	4.80%	226,594,194	5.34%
Income on Investments	15,390,477	0.33%	23,599,107	0.56%
Other Income	69,427,551	1.50%	54,684,433	1.29%
<b>TOTAL OPERATING INCOME</b>	<b>307,450,179</b>	<b>6.63%</b>	<b>304,877,734</b>	<b>7.19%</b>
<b>ADMINISTRATIVE EXPENSES</b>				
Employee Costs	87,571,065	1.89%	82,210,679	1.94%
Travel and Conference	1,774,364	0.04%	2,152,319	0.05%
Office Occupancy	12,832,826	0.28%	11,965,587	0.28%
General Operations	29,617,043	0.64%	28,783,304	0.68%
Education and Promotion	5,730,722	0.12%	6,191,646	0.15%
Loan Servicing	12,803,695	0.28%	10,321,913	0.24%
Professional Services	10,737,854	0.23%	9,639,727	0.23%
Member Insurance	707,849	0.02%	579,469	0.01%
Operating Fees	708,957	0.02%	681,367	0.02%
Other Operational Expenses	5,318,830	0.11%	3,434,337	0.08%
<b>TOTAL ADMINISTRATIVE</b>	<b>167,803,205</b>	<b>3.62%</b>	<b>155,960,348</b>	<b>3.68%</b>
Provision for Loan Loss	36,698,016	0.79%	10,892,374	0.26%
<b>TOTAL OPERATING EXPENSES</b>	<b>204,501,221</b>	<b>4.41%</b>	<b>166,852,722</b>	<b>3.94%</b>
<b>COST OF ACQUISITION OF FUNDS</b>				
Dividends Paid on Savings	84,118,804	1.81%	106,250,196	2.51%
Interest on Borrowed Funds	6,209,881	0.13%	6,508,054	0.15%
<b>TOTAL COST OF FUNDS</b>	<b>90,328,685</b>	<b>1.95%</b>	<b>112,758,250</b>	<b>2.66%</b>
<b>TOTAL EXPENSES</b>	<b>294,829,906</b>	<b>6.36%</b>	<b>279,610,972</b>	<b>6.59%</b>
<b>NET OPERATING INCOME</b>	<b>12,620,273</b>	<b>0.27%</b>	<b>25,266,762</b>	<b>0.60%</b>
<b>NON-OPERATING GAIN/LOSS</b>	<b>-957,298</b>	<b>-0.02%</b>	<b>2,873,985</b>	<b>0.07%</b>
<b>NET INCOME</b>	<b>11,662,975</b>	<b>0.25%</b>	<b>28,140,747</b>	<b>0.66%</b>
<b>NCUSIF STABILIZATION EXPENSE</b>	<b>90,467,011</b>	<b>1.95%</b>		
<b>NET INCOME (LOSS)</b>	<b>-78,804,036</b>	<b>-1.70%</b>		

Small statistical errors may exist due to rounding.

**SIGNIFICANT OPERATIONAL RATIOS  
FOR THE PERIOD ENDING MARCH 31, 2009**

Peer Groups by Assets	\$ 2,000,001- <\$2,000,000	\$ 10,000,001- \$10,000,000	\$ 50,000,001- \$50,000,000	\$100,000,001- \$100,000,000	\$500,000,001- \$500,000,000	>\$500,000,000	TOTAL
<b>Number of Credit Unions</b>	<b>52</b>	<b>46</b>	<b>86</b>	<b>23</b>	<b>31</b>	<b>9</b>	<b>247</b>
<b>CAPITAL ADEQUACY</b>							
Net Worth/Total Assets	22.22%	15.58%	11.83%	10.74%	10.00%	8.61%	9.69%
Net Worth/PCA Optional Total Assets	22.22%	15.60%	11.86%	10.78%	10.01%	8.61%	9.70%
Total Delinquency/Net Worth	10.37%	6.06%	9.53%	11.50%	14.02%	12.76%	12.46%
Solvency Evaluation	128.70%	118.73%	113.66%	112.37%	111.55%	109.67%	111.06%
Classified Assets/Net Worth	5.41%	4.80%	8.22%	7.00%	7.73%	7.42%	7.52%
<b>ASSET QUALITY</b>							
Delinquent Loans/Loans	3.95%	1.51%	1.64%	1.70%	1.77%	1.37%	1.55%
Net Charge Offs/Avg. Loans	0.67%	1.01%	0.93%	0.30%	0.66%	0.41%	0.53%
Fair Value/Amortized Cost for HTM Accumulated Unrealized Gains or Losses on AFS/Amortized Cost AFS	100.00%	100.02%	103.46%	100.64%	99.10%	101.20%	100.13%
Delinquent Loans/Assets	2.30%	0.94%	1.13%	1.24%	1.40%	1.10%	1.21%
<b>EARNINGS (to Average Assets)</b>							
Return on Average Assets (BEFORE)	0.14%	-0.62%	-1.10%	0.41%	0.10%	0.65%	0.25%
NCUSIF Stabilization Expense	1.76%	2.34%	2.30%	2.64%	2.30%	1.52%	1.95%
Return on Average Assets (AFTER)	-1.62%	-2.96%	-3.41%	-2.23%	-2.20%	-0.88%	-1.70%
Gross Income	4.88%	5.65%	6.23%	6.51%	6.73%	6.72%	6.63%
Yield on Average Loans	6.77%	6.62%	6.62%	6.30%	6.13%	5.83%	6.05%
Yield on Average Investments	1.70%	2.66%	2.66%	2.77%	2.58%	1.83%	2.31%
Fee & Other Op. Income	0.17%	0.52%	0.94%	1.30%	1.46%	1.71%	1.50%
Cost of Funds	0.89%	1.31%	1.54%	1.74%	1.93%	2.11%	1.95%
Net Margin	3.99%	4.35%	4.69%	4.77%	4.80%	4.61%	4.68%
Operating Exp. (less PLL)	3.80%	3.90%	4.16%	4.01%	3.84%	3.28%	3.62%
PLL	0.06%	1.07%	1.55%	0.40%	0.85%	0.65%	0.79%
Net Interest Margin	3.82%	3.83%	3.74%	3.47%	3.34%	2.90%	3.19%
Operating Exp./Gross Income	77.88%	69.02%	66.74%	61.64%	57.12%	48.84%	54.58%
Fixed Assets+FRA's**/Assets	0.27%	1.69%	2.94%	3.47%	3.60%	2.68%	3.04%
Net Operating Expense	3.68%	3.56%	3.51%	3.23%	3.00%	2.59%	2.89%
<b>ASSET-LIABILITY MANAGEMENT</b>							
Net Long Term Assets/Assets	1.87%	13.66%	16.44%	23.36%	32.43%	32.28%	29.55%
Shares/Savings+Borrowings	84.58%	58.94%	37.70%	24.97%	22.34%	15.18%	21.26%
Loans/Savings	75.37%	75.17%	79.77%	85.80%	95.16%	93.49%	91.58%
Loans/Assets	58.34%	62.50%	68.68%	72.81%	79.32%	80.42%	77.89%
Cash + ST Invest./Assets	36.48%	28.27%	20.68%	15.14%	10.69%	11.02%	12.60%
Shares, Deposits & Borrowings/Earning Assets	77.60%	86.54%	92.67%	94.75%	95.33%	96.10%	95.20%
Shares + Drafts/Savings+Borrowings	85.63%	67.09%	50.83%	38.26%	34.20%	26.29%	32.93%
Borrowings/Shares & Net Worth	0.00%	0.62%	0.77%	1.78%	5.42%	4.32%	3.98%

**SIGNIFICANT OPERATIONAL RATIOS  
FOR THE PERIOD ENDING MARCH 31, 2009**

Peer Groups by Assets	\$ 2,000,001- <\$2,000,000	\$ 10,000,001- \$10,000,000	\$ 50,000,001- \$50,000,000	\$100,000,001- \$100,000,000	\$500,000,001- \$500,000,000	>\$500,000,000	TOTAL
<b>Number of Credit Unions</b>	<b>52</b>	<b>46</b>	<b>86</b>	<b>23</b>	<b>31</b>	<b>9</b>	<b>247</b>
<b>OTHER RATIOS</b>							
Net Worth Growth	-6.77%	-17.75%	-31.01%	-21.37%	-24.11%	-19.72%	-22.68%
Savings Growth	15.45%	20.97%	22.65%	30.26%	22.76%	28.46%	26.11%
Loan Growth	-7.52%	-6.36%	-2.13%	2.60%	-4.14%	1.50%	-0.64%
Asset Growth	10.34%	13.00%	13.30%	22.58%	9.06%	19.58%	15.74%
Investment Growth	54.16%	32.34%	55.66%	134.52%	148.93%	173.42%	133.25%
Investments/Assets	17.81%	23.35%	17.60%	12.47%	9.22%	5.49%	8.79%
Employee Cost/Gross Inc.	37.29%	37.22%	32.18%	32.02%	30.10%	25.86%	28.48%
Employee Cost/ Avg. Assets	1.82%	2.10%	2.00%	2.09%	2.03%	1.74%	1.89%
Average Loan Balance	\$6,738	\$7,657	\$10,035	\$11,804	\$13,914	\$11,279	\$11,805
Average Savings Balance	\$1,947	\$2,695	\$3,002	\$3,545	\$3,704	\$4,444	\$3,880

**\*\*Foreclosed and Repossessed Assets**

Small statistical errors may exist due to rounding.

**SIGNIFICANT OPERATIONAL RATIOS  
FOR ALL WISCONSIN CREDIT UNIONS  
2003-2008**

	2003	2004	2005	2006	2007	2008
<b>Number of Credit Unions</b>	<b>298</b>	<b>287</b>	<b>280</b>	<b>267</b>	<b>260</b>	<b>250</b>
<b>CAPITAL ADEQUACY</b>						
Net Worth/Total Assets	10.90%	11.08%	11.12%	11.17%	11.19%	10.68%
Total Delinquency/Net Worth	7.28%	6.38%	7.65%	7.91%	9.17%	10.96%
Solvency Evaluation	112.62%	113.04%	113.22%	113.20%	113.21%	112.58%
Classified Assets/Net Worth	4.62%	4.52%	4.81%	4.71%	5.11%	5.94%
<b>ASSET QUALITY</b>						
Delinquent Loans/Loans	1.05%	0.89%	1.05%	1.09%	1.27%	1.44%
Net Charge Offs/Avg. Loans	0.31%	0.30%	0.30%	0.31%	0.31%	0.38%
<b>EARNINGS (to Average Assets)</b>						
Return on Average Assets	1.07%	0.94%	0.91%	0.70%	0.70%	0.53%
Net Operating Expense	2.88%	2.80%	2.86%	2.84%	2.85%	2.87%
Fixed Assets+FRA's**/Assets	2.54%	2.71%	3.03%	3.00%	3.08%	2.99%
Gross Income	6.67%	6.09%	6.48%	7.01%	7.44%	7.07%
Cost of Funds	1.61%	1.32%	1.75%	2.45%	2.79%	2.38%
Operating Exp. (less PLL)	3.72%	3.58%	3.64%	3.62%	3.65%	3.66%
Net Interest Margin	3.65%	3.60%	3.51%	3.31%	3.33%	3.35%
PLL	0.29%	0.27%	0.29%	0.28%	0.32%	0.42%
<b>ASSET-LIABILITY MANAGEMENT</b>						
Net Long Term Assets/Assets	24.44%	26.41%	25.10%	26.32%	28.34%	39.03%
Shares/Savings+Borrowings	30.20%	29.28%	26.04%	22.82%	20.63%	20.04%
Loans/Savings	87.62%	93.49%	97.67%	96.66%	95.90%	97.48%
Loans/Assets	75.49%	79.07%	81.28%	81.21%	80.57%	81.08%
Cash + ST Invest./Assets	11.55%	9.14%	8.72%	9.79%	10.12%	9.04%
<b>OTHER RATIOS</b>						
Savings Growth	8.74%	5.26%	6.89%	6.62%	5.57%	8.98%
Net Worth Growth	10.31%	8.92%	8.62%	6.26%	5.92%	4.83%
Loan Growth	13.01%	12.23%	11.21%	5.66%	4.87%	10.61%
Asset Growth	9.49%	7.14%	8.19%	5.75%	5.72%	9.91%
Investments/Assets	18.69%	15.08%	12.62%	7.74%	8.04%	8.67%
Employee Cost/Gross Inc.	29.77%	31.35%	29.75%	27.16%	25.83%	27.14%
Employee Cost/ Avg. Assets	1.98%	1.91%	1.93%	1.90%	1.92%	1.92%
Average Loan Balance	\$9,314	\$10,003	\$10,565	\$11,030	\$11,306	\$11,777
Average Savings Balance	\$3,112	\$3,209	\$3,260	\$3,386	\$3,473	\$3,661

*\*\*Foreclosed and Repossessed Assets*  
Small statistical errors may exist due to rounding.

**ANALYSIS OF INCOME AND EXPENSES TO GROSS INCOME  
FOR THE PERIOD ENDING MARCH 31, 2009**

Peer Groups by Assets	\$ 2,000,001- <\$2,000,000	\$ 10,000,001- \$10,000,000	\$ 50,000,001- \$50,000,000	\$ 100,000,001- \$100,000,000	\$ 500,000,001- \$500,000,000	\$100,000,001- >\$500,000,000	TOTAL
<b>Number of Credit Unions</b>	<b>52</b>	<b>46</b>	<b>86</b>	<b>23</b>	<b>31</b>	<b>9</b>	<b>247</b>
<b>OPERATING INCOME</b>							
Interest on Loans	82.79%	75.00%	74.44%	72.14%	73.50%	71.27%	72.43%
Less: Interest Refunds	0.00%	0.02%	0.04%	0.06%	0.01%	0.01%	0.02%
Income on Investments	13.71%	15.79%	10.47%	7.91%	4.78%	3.25%	5.01%
Income on Trading Securities	0.00%	0.00%	0.00%	0.00%	-0.01%	0.00%	0.00%
Fee Income	2.44%	6.07%	10.37%	12.00%	12.48%	10.29%	11.06%
Other Operating Income	<u>1.06%</u>	<u>3.16%</u>	<u>4.76%</u>	<u>8.01%</u>	<u>9.25%</u>	<u>15.20%</u>	<u>11.52%</u>
TOTAL INCOME	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>OPERATING EXPENSES</b>							
Employee Costs	37.29%	37.22%	32.18%	32.02%	30.10%	25.86%	28.48%
Travel and Conference	1.01%	0.79%	0.97%	0.83%	0.79%	0.31%	0.58%
Office Occupancy	2.91%	4.24%	5.61%	4.70%	4.63%	3.50%	4.17%
General Operations	14.84%	13.94%	12.50%	12.47%	10.85%	7.67%	9.63%
Education and Promotion	0.61%	0.55%	1.89%	2.06%	1.79%	1.91%	1.86%
Loan Servicing	1.66%	1.38%	4.16%	3.16%	4.11%	4.44%	4.16%
Professional Services	4.94%	5.20%	6.56%	4.29%	3.21%	2.86%	3.49%
Member Insurance	5.31%	1.24%	0.37%	0.64%	0.18%	0.12%	0.23%
Operating Fees	2.35%	0.94%	0.38%	0.24%	0.25%	0.16%	0.23%
Miscellaneous	<u>6.96%</u>	<u>3.53%</u>	<u>2.11%</u>	<u>1.23%</u>	<u>1.20%</u>	<u>2.01%</u>	<u>1.73%</u>
TOTAL ADMINISTRATIVE	77.88%	69.02%	66.74%	61.64%	57.12%	48.84%	54.58%
Provision for Loan Loss	<u>1.21%</u>	<u>19.00%</u>	<u>24.92%</u>	<u>6.09%</u>	<u>12.57%</u>	<u>9.68%</u>	<u>11.94%</u>
TOTAL OPERATING EXP.	79.09%	88.02%	91.65%	67.73%	69.69%	58.52%	66.52%
<b>COST OF FUNDS</b>							
Interest on Borrowed Funds	0.02%	0.64%	0.45%	0.88%	2.47%	2.29%	2.02%
Dividends on Savings	<u>18.30%</u>	<u>22.46%</u>	<u>24.30%</u>	<u>25.81%</u>	<u>26.19%</u>	<u>29.15%</u>	<u>27.36%</u>
TOTAL COST OF FUNDS	18.32%	23.09%	24.75%	26.69%	28.66%	31.43%	29.38%
<b>NET INCOME FROM OPERATIONS</b>	2.59%	-11.12%	-16.40%	5.58%	1.65%	10.05%	4.10%
NON-OPERATING GAIN/LOSS	<u>0.19%</u>	<u>0.15%</u>	<u>-1.33%</u>	<u>0.71%</u>	<u>-0.12%</u>	<u>-0.40%</u>	<u>-0.31%</u>
<b>NET INCOME</b>	2.78%	-10.96%	-17.73%	6.29%	1.53%	9.64%	3.79%
NCUSIF STABILIZATION EXPENSE	36.06%	41.40%	36.98%	40.47%	34.18%	22.69%	29.42%
<b>ADJUSTED NET INCOME (LOSS)</b>	-33.28%	-52.36%	-54.72%	-34.17%	-32.65%	-13.04%	-25.63%

Small statistical errors may exist due to rounding.

**ANALYSIS OF INCOME AND EXPENSES TO AVERAGE ASSETS  
FOR THE PERIOD ENDING MARCH 31, 2009**

Peer Groups by Assets	\$ 2,000,001- <\$2,000,000	\$ 10,000,001- \$10,000,000	\$ 50,000,001- \$50,000,000	\$100,000,001- \$100,000,000	\$500,000,001- \$500,000,000	>\$500,000,000	TOTAL
<b>Number of Credit Unions</b>	<b>52</b>	<b>46</b>	<b>86</b>	<b>23</b>	<b>31</b>	<b>9</b>	<b>247</b>
<b>OPERATING INCOME</b>							
Interest on Loans	4.04%	4.24%	4.64%	4.70%	4.94%	4.79%	4.80%
Less: Interest Refunds	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Income on Investments	0.67%	0.89%	0.65%	0.52%	0.32%	0.22%	0.33%
Income on Trading Securities	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Fee Income	0.12%	0.34%	0.65%	0.78%	0.84%	0.69%	0.73%
Other Operating Income	<u>0.05%</u>	<u>0.18%</u>	<u>0.30%</u>	<u>0.52%</u>	<u>0.62%</u>	<u>1.02%</u>	<u>0.76%</u>
TOTAL INCOME	4.88%	5.65%	6.23%	6.51%	6.73%	6.72%	6.63%
<b>OPERATING EXPENSES</b>							
Employee Costs	1.82%	2.10%	2.00%	2.09%	2.03%	1.74%	1.89%
Travel and Conference	0.05%	0.04%	0.06%	0.05%	0.05%	0.02%	0.04%
Office Occupancy	0.14%	0.24%	0.35%	0.31%	0.31%	0.24%	0.28%
General Operations	0.72%	0.79%	0.78%	0.81%	0.73%	0.52%	0.64%
Education and Promotion	0.03%	0.03%	0.12%	0.13%	0.12%	0.13%	0.12%
Loan Servicing	0.08%	0.08%	0.26%	0.21%	0.28%	0.30%	0.28%
Professional Services	0.24%	0.29%	0.41%	0.28%	0.22%	0.19%	0.23%
Member Insurance	0.26%	0.07%	0.02%	0.04%	0.01%	0.01%	0.02%
Operating Fees	0.11%	0.05%	0.02%	0.02%	0.02%	0.01%	0.02%
Miscellaneous	<u>0.34%</u>	<u>0.20%</u>	<u>0.13%</u>	<u>0.08%</u>	<u>0.08%</u>	<u>0.13%</u>	<u>0.11%</u>
TOTAL ADMINISTRATIVE	3.80%	3.90%	4.16%	4.01%	3.84%	3.28%	3.62%
Provision for Loan Loss	<u>0.06%</u>	<u>1.07%</u>	<u>1.55%</u>	<u>0.40%</u>	<u>0.85%</u>	<u>0.65%</u>	<u>0.79%</u>
TOTAL OPERATING EXP.	3.86%	4.98%	5.71%	4.41%	4.69%	3.93%	4.41%
<b>COST OF FUNDS</b>							
Interest on Borrowed Funds	0.00%	0.04%	0.03%	0.06%	0.17%	0.15%	0.13%
Dividends on Savings	<u>0.89%</u>	<u>1.27%</u>	<u>1.51%</u>	<u>1.68%</u>	<u>1.76%</u>	<u>1.96%</u>	<u>1.81%</u>
TOTAL COST OF FUNDS	0.89%	1.31%	1.54%	1.74%	1.93%	2.11%	1.95%
<b>NET INCOME FROM OPERATIONS</b>	0.13%	-0.63%	-1.02%	0.36%	0.11%	0.68%	0.27%
NON-OPERATING GAIN/LOSS	<u>0.01%</u>	<u>0.01%</u>	<u>-0.08%</u>	<u>0.05%</u>	<u>-0.01%</u>	<u>-0.03%</u>	<u>-0.02%</u>
<b>NET INCOME</b>	0.14%	-0.62%	-1.10%	0.41%	0.10%	0.65%	0.25%
NCUSIF STABILIZATION EXPENSE	<u>1.76%</u>	<u>2.34%</u>	<u>2.30%</u>	<u>2.64%</u>	<u>2.30%</u>	<u>1.52%</u>	<u>1.95%</u>
<b>ADJUSTED NET INCOME (LOSS)</b>	-1.62%	-2.96%	-3.41%	-2.23%	-2.20%	-0.88%	-1.70%

Small statistical errors may exist due to rounding.

**LOAN DELINQUENCY  
PERIOD ENDING MARCH 31, 2009**

Peer Groups by Assets	\$ 2,000,001- <\$2,000,000	\$ 10,000,001- \$10,000,000	\$ 50,000,001- \$50,000,000	\$100,000,001- \$100,000,000	\$500,000,001- \$500,000,000	\$100,000,001- >\$500,000,000	TOTAL
<b>Number of Credit Unions</b>	<b>52</b>	<b>46</b>	<b>86</b>	<b>23</b>	<b>31</b>	<b>9</b>	<b>247</b>
<b>Loan Delinquency Ratios</b>							
2 - 6 Months Delinquent	1.96%	0.86%	1.04%	0.92%	0.99%	0.87%	0.93%
6 - 12 Months Delinquent	1.40%	0.40%	0.44%	0.55%	0.48%	0.36%	0.42%
Over 12 Months Delinquent	<u>0.59%</u>	<u>0.25%</u>	<u>0.17%</u>	<u>0.23%</u>	<u>0.30%</u>	<u>0.14%</u>	<u>0.20%</u>
Total Delinquent Loans	3.95%	1.51%	1.64%	1.70%	1.77%	1.37%	1.55%
<b>Loan Loss Ratio</b>	0.67%	1.01%	0.93%	0.30%	0.66%	0.41%	0.53%

**ANALYSIS OF LOANS BY TYPE  
PERIOD ENDING MARCH 31, 2009**

Number of Credit Unions	52	46	86	23	31	9	247
<b>Loan Types</b>							
Credit Card Loans	0.02%	1.12%	2.40%	1.93%	1.68%	4.36%	3.10%
Unsecured Loans	11.29%	6.60%	3.38%	2.01%	1.79%	1.94%	2.10%
New Auto Loans	23.69%	13.00%	7.98%	6.92%	4.36%	5.29%	5.50%
Used Auto Loans	42.86%	30.29%	21.14%	18.41%	16.47%	12.56%	15.30%
First Mortgages	6.81%	25.53%	41.11%	47.27%	53.21%	45.18%	47.18%
Other Real Estate	7.03%	16.76%	16.04%	15.91%	13.63%	19.61%	17.06%
Leases	0.00%	0.00%	0.03%	0.06%	0.00%	0.00%	0.01%
All Other Loans	<u>8.30%</u>	<u>6.70%</u>	<u>7.93%</u>	<u>7.49%</u>	<u>8.87%</u>	<u>11.07%</u>	<u>9.75%</u>
Total Loans	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Real Estate Loan Detail (as a percent of loans)</b>							
First Mortgage - Fixed > 15 yrs.	0.24%	3.86%	2.68%	3.39%	3.79%	2.64%	3.07%
First Mortgage - Fixed - 15 yrs. Or less	0.20%	5.68%	7.56%	9.45%	10.26%	7.57%	8.52%
First Mortgage - Balloon/Hybrid - > 5 yrs.	0.10%	4.12%	3.36%	4.25%	7.29%	5.29%	5.63%
First Mortgage - Balloon/Hybrid - 5 yrs. Or less	5.15%	11.48%	19.09%	20.58%	18.10%	16.67%	17.57%
First Mortgage - Other Fixed Rate	1.11%	0.09%	0.33%	0.06%	0.32%	0.59%	0.44%
First Mortgage - Adjustable - 1 year or less	0.00%	0.06%	2.86%	3.97%	3.21%	2.49%	2.84%
First Mortgage - Adjustable - > 1 year	0.00%	0.24%	5.23%	5.58%	10.23%	9.93%	9.12%
Other - Closed End Fixed	6.87%	13.41%	10.04%	8.30%	5.65%	8.35%	7.71%
Other - Closed End Adjustable	0.00%	1.62%	2.70%	1.22%	1.84%	0.75%	1.32%
Other - Open End Adjustable	0.03%	1.73%	3.29%	6.31%	5.62%	10.51%	7.85%
Other - Open-End Fixed	0.14%	0.00%	0.02%	0.08%	0.52%	0.00%	0.17%
Other	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
<b>Total Real Estate (as a percent of loans)</b>	13.84%	42.29%	57.15%	63.18%	66.84%	64.80%	64.24%
<b>Total Real Estate (as a percent of loans)</b>	8.08%	26.43%	39.25%	46.00%	53.02%	52.11%	50.04%

*\*This page does not include loans Held for Sale*  
Small statistical errors may exist due to rounding.

**ANALYSIS OF SAVINGS BY TYPE  
PERIOD ENDING MARCH 31, 2009**

Peer Groups by Assets	\$ 2,000,001- <\$2,000,000	\$ 10,000,001- \$10,000,000	\$ 50,000,001- \$50,000,000	\$ 100,000,001- \$100,000,000	\$ 500,000,000- \$500,000,000	>\$500,000,000	TOTAL
<b>Number of Credit Unions</b>	<b>52</b>	<b>46</b>	<b>86</b>	<b>23</b>	<b>31</b>	<b>9</b>	<b>247</b>
Share Drafts	1.08%	8.39%	13.45%	13.80%	13.00%	12.01%	12.54%
Regular Shares	84.55%	59.19%	37.83%	25.23%	23.28%	15.53%	21.84%
Money Market Shares	1.42%	5.01%	11.86%	21.33%	20.52%	28.65%	23.38%
Share Certificates	12.24%	22.34%	27.67%	28.88%	32.68%	35.05%	32.79%
IRA Accounts	0.68%	4.83%	8.26%	8.21%	9.21%	7.91%	8.31%
All Other Shares	<u>0.03%</u>	<u>0.23%</u>	<u>0.93%</u>	<u>2.55%</u>	<u>1.31%</u>	<u>0.85%</u>	<u>1.13%</u>
Total Shares	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

**ANALYSIS OF INVESTMENTS BY TYPE  
PERIOD ENDING MARCH 31, 2009**

Peer Groups by Assets	\$ 2,000,001- <\$2,000,000	\$ 10,000,001- \$10,000,000	\$ 50,000,001- \$50,000,000	\$ 100,000,001- \$100,000,000	\$ 500,000,000- \$500,000,000	>\$500,000,000	TOTAL
<b>Number of Credit Unions</b>	<b>52</b>	<b>46</b>	<b>86</b>	<b>23</b>	<b>31</b>	<b>9</b>	<b>247</b>
Trading Securities	0.00%	0.00%	0.00%	0.00%	0.05%	0.00%	0.02%
Available for Sale Securities	0.00%	0.00%	8.08%	16.19%	29.11%	59.46%	31.08%
Held-to-Maturity Securities	0.00%	3.07%	2.33%	6.65%	8.91%	2.65%	5.07%
Commercial Banks, S&L's, and Mutual Savings Banks	63.85%	64.65%	71.34%	50.93%	26.34%	4.58%	33.91%
Credit Unions	13.48%	16.77%	5.55%	4.38%	1.04%	1.17%	3.06%
Corporate Credit Unions	21.20%	15.22%	11.86%	21.04%	29.46%	27.55%	23.54%
Other Investments	<u>1.47%</u>	<u>0.30%</u>	<u>0.84%</u>	<u>0.82%</u>	<u>5.10%</u>	<u>4.59%</u>	<u>3.33%</u>
Total Investments	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Small statistical errors may exist due to rounding.